

# **EXHIBIT 61**

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

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DEXIA SA/NV, DEXIA HOLDINGS INC., FSA  
ASSET MANAGEMENT LLC and DEXIA CREDIT  
LOCAL SA,

PLAINTIFFS,

-against-

BEAR STEARNS AND CO., INC., THE BEAR  
STEARNS COMPANIES, INC., BEAR STEARNS  
ASSET BACKED SECURITIES I LLC, EMC  
MORTGAGE LLC (f/k/a EMC MORTGAGE  
CORPORATION), STRUCTURED ASSET MORTGAGE  
INVESTMENTS II, INC., J.P. MORGAN  
MORTGAGE ACQUISITION CORPORATION, J.P.  
MORGAN SECURITIES LLC (f/k/a JPMORGAN  
SECURITIES INC.), WAMU ASSET ACCEPTANCE  
CORP., WAMU CAPITAL CORP., WAMU MORTGAGE  
SECURITIES CORP., JP MORGAN CHASE & CO.,  
and JPMORGAN CHASE BANK, N.A.,

DEFENDANTS.

No. 12-cv-4761

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DEPOSITION OF MARY HAGGERTY

New York, New York

Wednesday, December 19, 2012

Reported by:

Rebecca Schaumloffel, RPR, CLR

Job No: 56641

1 M. HAGGERTY

2 to explain in general how an entity would  
3 make money on securitization.

4 Q. Let's -- I believe I understand  
5 your concern, which is when the profits came  
6 in to the corporate entity, it was under Bear  
7 Stearns and Co., Inc. You don't know as you  
8 sit here today how that was allocated down to  
9 the various entities; is that correct?

10 A. That's correct.

11 Q. Do you know how profits came in  
12 to the corporate structure through the  
13 securitization business?

14 A. I don't know specifically. I can  
15 tell you generally from my general  
16 understanding of how the business worked.

17 Q. Generally, how did the Bear  
18 Stearns and Company, Inc. corporate family  
19 earn profits in the securitization business?

20 A. My general understanding of how  
21 this worked was as follows: The trading desk  
22 at Bear Stearns determined what the prices  
23 would be to pay for the mortgage loans that  
24 EMC was going to buy in the conduit business.  
25 We are not speaking of this scratch-and-dent

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2 business at all here. We are talking about  
3 newly originated loans, whether it is flow  
4 conduits or whether it is bulk packages.

5 So the trading desk was  
6 responsible for coming up with those prices,  
7 and I believe they came up with those prices  
8 based on their understanding of where they  
9 could several months later execute in a  
10 securitization structure. So there is that  
11 aspect of pay money to purchase an asset,  
12 hold it for a period of time, during which  
13 time you would earn what we call the carry,  
14 the difference between the interest income  
15 that you earn on that asset by owning it and  
16 what it cost you to finance it.

17 You also have expenses. Those  
18 expenses hedge your interest rate risk. And  
19 then obviously you have operating expenses.

20 And then you have the proceeds  
21 from the sale of securitizations -- of the  
22 securitization -- sorry, of the certificates  
23 issued in connection with the securitization.  
24 Sometimes certain of the certificates issued  
25 are retained by either EMC or Bear Stearns,

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2 and a profit would be determined by putting a  
3 mark to market value on that retained  
4 instrument.

5 So a profit from a transaction  
6 would be basically what you paid to acquire  
7 it, what carry you earned on it, and then  
8 what the proceeds were, whether they were  
9 cash proceeds from the sale or a valuation  
10 put on the asset at that time. There was  
11 also typically a value ascribed to the  
12 servicing asset that was created when you  
13 securitized. And then there is operating  
14 expenses and transaction expenses that were  
15 then deducted.

16 Q. Were these profits generated on a  
17 securitization-by-securitization basis?

18 A. I believe that there was a daily  
19 calculation of P&L, profit and loss, and that  
20 daily calculation would be on the loan  
21 position itself. My understanding is that  
22 you start to calculate P&L when you do the  
23 trade to purchase the asset. It is what we  
24 refer to as being long the asset.

25 So if you have a long position,

1 M. HAGGERTY

2 of it, but the offering part of the  
3 underwritten transactions was handled by the  
4 syndicate desk, and that was Carol Fuller.

5 Q. In the instances where Bear  
6 Stearns served only as an underwriter, did  
7 Bear Stearns conduct any due diligence on the  
8 offerings?

9 A. I don't have specific information  
10 about that, because I was not involved  
11 specifically with those transactions. Again,  
12 my general recollection of having worked  
13 there at the time is yes.

14 Q. Who would conduct that due  
15 diligence?

16 A. Typically it would have been  
17 third-party due diligence firms.

18 Q. Clayton, for example?

19 A. Clayton is an example of a  
20 third-party due diligence firm that was quite  
21 prominent during that time period.

22 Q. It was one of the third-party due  
23 diligence firms that Bear Stearns retained,  
24 correct?

25 A. I know for sure we used Clayton

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2 But with respect to the  
3 collateral that was sourced through EMC,  
4 through the flow conduit or through the bulk  
5 acquisition channels, the data that was sent  
6 by the analyst in the mortgage finance group  
7 came out of a system called WITS, which was  
8 an EMC proprietary database that contained  
9 data on the mortgage loans that were in  
10 inventory.

11 Q. You made a -- I believe you made  
12 a distinction in your answer where you  
13 referred to underwriter transactions. Do you  
14 recall that?

15 A. Yes.

16 Q. What were you referring to when  
17 you said underwriter transactions?

18 A. We spoke earlier about Matt  
19 Perkins' line of business where Bear Stearns  
20 and Co. acted as underwriter for mortgage  
21 securitization and was not the issuer.

22 Q. In those transactions, did Bear  
23 Stearns communicate with the rating agencies  
24 regarding the structure?

25 A. They did, yes.

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2 information that was provided to them?

3 A. I believe the rating agencies  
4 relied on the accuracy of the information in  
5 the data files that they received.

6 Q. Whether they received it from  
7 Bear Stearns or perhaps the originator on the  
8 deal in -- or the issuer on the deal in an  
9 underwriting deal?

10 A. Correct.

11 Q. Correct?

12 So we started this line of  
13 questioning with a general explanation of the  
14 process of how a mortgage loan makes its way  
15 into a securitization. Do you recall that?

16 A. Yes.

17 Q. It begins with the purchase,  
18 correct?

19 A. Yes.

20 Q. At least at Bear Stearns, it  
21 begins with the purchase of a mortgage loan,  
22 correct?

23 A. I am hesitating because there  
24 were situations which were called pre-funding  
25 accounts where some securitizations, to my



1 M. HAGGERTY

2 in that securitization; it just may have come  
3 after the structuring of the securitization,  
4 correct?

5 A. Correct.

6 Q. How did EMC purchase loans?

7 A. EMC purchased loans through a  
8 number of channels. The first one I will  
9 describe is the bulk channel. What bulk  
10 purchase refers to is a circumstance where an  
11 approved seller presents a pool of loans that  
12 they had originated to Bear Stearns and to  
13 other potential investors. Bear Stearns and  
14 other potential investors then choose to bid  
15 on the entire pool or some portion of the  
16 pool or choose not to bid.

17 And they would -- if they do  
18 choose to bid, they will submit those bids to  
19 the seller. The seller receives the bids  
20 from Bear Stearns and the other competitors,  
21 evaluates those bids and makes a  
22 determination as to which entity to transact  
23 with.

24 So once that entity is noticed,  
25 in the case, let's say, Bear Stearns wins

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2 that bid, what would happen next is that a  
3 transaction deal manager would be notified by  
4 the trader that the bid had been won, and  
5 that deal manager would receive from the  
6 trader the loan-level detail of the loans to  
7 be purchased.

8 The transaction manager would  
9 write a commitment draft -- a commitment  
10 letter document saying -- it's kind of the  
11 high-level points of the transaction, send it  
12 to the seller, and the seller and the deal  
13 manager would agree, yes, here is the  
14 aggregate unpaid principal balance, here is  
15 the purchase price, here is the settlement  
16 date, here is a stratification of the loan  
17 pool, so we can see what the agreed-upon  
18 attributes are, like weighted average coupon,  
19 percent purchase money, things of that  
20 nature.

21 And the next thing that would  
22 happen is settlement date is scheduled. The  
23 transaction manager coordinates with a due  
24 diligence manager. We have identified those  
25 people earlier, John Mongelluzzo and the

1 M. HAGGERTY

2 other four people we mentioned in that  
3 conversation.

4 We then work with one of the  
5 third-party due diligence firms to arrange  
6 for due diligence. Typically, on the bulk  
7 transactions, the third-party due diligence  
8 firm would travel to the seller's office to  
9 review the loan files.

10 Separate from that third-party  
11 due diligence review of the loan files, there  
12 is also a process by which the live  
13 collateral, meaning the note and the mortgage  
14 and the preliminary title commitment, would  
15 be sent to a document custodian to be  
16 reviewed as well. The reason for that is  
17 that the way that Bear Stearns typically  
18 financed its bulk purchases was with a trust  
19 receipt, and they would pledge that trust  
20 receipt in the market to get repo financing  
21 for the loans to buy them.

22 So the third-party custodian had  
23 to receive the collateral and check it, so  
24 they can issue the trust receipt that Bear  
25 Stearns could then use to pledge to get the

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2 funds to buy the loan and settle the  
3 transaction.

4 So the third-party due diligence  
5 firm is doing a review of the loans. In some  
6 cases they look at every single loan, and in  
7 some cases they look at a sample of a loan.  
8 In all cases, it was typical with respect to  
9 each loan that they looked at to verify the  
10 data per the electronic data file to the  
11 actual documents in the file. So in other  
12 words, if the note rates as 5%, they view the  
13 copy of the note in the file to see that 5%  
14 matches. And we would typically do that for  
15 the collateral attributes that went into  
16 pricing, that were sent to the rating  
17 agencies, that flowed through to offering  
18 documents and securitization, and then  
19 sometimes that we would need for servicing.

20 The second thing that the  
21 third-party due diligence firm would do, they  
22 would review the file and re-review it to see  
23 if the file documents on their face conformed  
24 with the agreed-upon underwriting guidelines  
25 supplied by the seller.

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2 banks, correct?

3 A. Other Wall Street banks and other  
4 investors. Sometimes we competed against  
5 Countrywide, for example.

6 Q. Would the percentage of due  
7 diligence to be conducted on a particular  
8 pool of loans be included in the bid?

9 A. What we would do when we gave our  
10 bid, we give a list of bid stipulations, and  
11 typically the level of due diligence would be  
12 included in those bid stipulations, yes.

13 Q. Were you aware, in 2005-2007  
14 timeframe, what the competitive market was  
15 requesting in terms of the amount of due  
16 diligence to perform on a pool in a bulk  
17 purchase?

18 A. I would say that in a general  
19 matter, yes.

20 Q. What was that percentage?

21 A. Generally, for Alt-A collateral,  
22 it was about 20% sample. And then generally  
23 for subprime, the market was doing 100%  
24 review. I would say for very small bulk  
25 packages of Alt-A from small originators, it

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2 may have been typical to do 100% really  
3 because of the low small numbers. If they  
4 are showing you 15 loans, you may as well  
5 just review all 15 loans.

6 So I would say for Alt-A the  
7 percentages varied from 20 to 100, somewhat  
8 dependent on the size of the package being  
9 offered. And then for subprime, it was  
10 typically 100, although some market  
11 participants, sellers, that is, could demand  
12 a smaller percentage.

13 Q. When you say 100%, what do you  
14 mean 100%?

15 A. I mean that with respect to a  
16 pool of subprime loans, for example, the  
17 third-party due diligence firm would look at  
18 every single loan in the pool.

19 Q. Would they re-underwrite every  
20 single loan in the pool to confirm that it  
21 met the stated underwriting guidelines?

22 A. They would review every single  
23 loan in the pool, the documents on their face  
24 in the file, to confirm that they conformed  
25 with the agreed-upon underwriting guidelines.

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2 agreed-upon underwriting guidelines.

3 Q. And when you say that you review,  
4 were they looking at the loan file to ensure  
5 that the FICO score in the loan file matched  
6 the FICO score in the data?

7 A. Yes. That is the data integrity  
8 portion of the third-party review that I have  
9 described.

10 Q. Did they conduct a verification  
11 of owner occupancy on 100% of the loans?

12 A. They did not conduct an  
13 independent verification of owner occupancy  
14 on any of the loans. Independent  
15 verification was not part of the scope of the  
16 up-front due diligence.

17 Q. Did they determine -- make a  
18 determination on the reasonableness of stated  
19 income for 100% of the loans?

20 A. In instances where the due  
21 diligence was done on 100% of the loans, I  
22 believe it was within the scope of the  
23 third-party due diligence review to review  
24 the stated income for reasonableness.

25 Q. Which bulk approved sellers

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2 agreed in the 2000 -- let's say 2006, what  
3 bulk approved seller agreed to allow Bear  
4 Stearns to conduct due diligence on 100% of  
5 the loan pool?

6 A. I am trying to think of names.  
7 The subprime originator -- an example that  
8 comes to mind, and I am not 100% sure of this  
9 recollection, we can go back and check the  
10 record, but an example that comes to mind is  
11 Quick Loan Funding.

12 Q. Any others?

13 A. I am sorry, I don't have a  
14 command of the names of all the originators  
15 at this point as I sit here today.

16 Q. What about Countrywide?

17 A. I believe it would be unusual to  
18 do 100% review of Countrywide.

19 Q. How about Wells Fargo?

20 A. I believe it would be unusual to  
21 do 100% review of Countrywide. Sorry, of  
22 Wells Fargo.

23 Q. How about IndyMac?

24 A. If IndyMac showed a small package  
25 of subprime loans, I believe we would have



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2 loans, that was completed within the 30- to  
3 45-day time period between the bid and the  
4 settlement date?

5 A. That's correct.

6 Q. And that was done by third-party  
7 due diligence firms?

8 A. Yes. I think at one point in the  
9 process, we may have taken some of the  
10 smaller bulks in-house and reviewed them in  
11 the flow conduit operation of EMC. We may  
12 have done that. That's ringing a bell. But  
13 typically, it was done by the third-party due  
14 diligence firms.

15 I think there were some instances  
16 where we may have done some due diligence  
17 post closing. I can't tell you again with  
18 specificity which transactions. I just  
19 recall that that may have been done from time  
20 to time.

21 Q. What's the difference between  
22 pre-closing and post-closing due diligence?

23 A. The term "closing" in this  
24 context, I just mean the settlement date. So  
25 as I said, typically, we completed all of the

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2 due diligence prior to settlement. I think  
3 in some instances, we may have purchased  
4 loans and settled on them and then completed  
5 the diligence after.

6 Q. So any diligence conducted after  
7 the settlement date would be post-closing due  
8 diligence, correct?

9 A. In the context of what we are  
10 discussing right now, yes.

11 Q. How long was it between  
12 settlement date and the securitization of the  
13 loans into an offering?

14 A. That varied based on market  
15 conditions. It also varied based on the  
16 schedule for transferring the servicing from  
17 the seller to EMC. And there was a period of  
18 time at EMC where we said we would not  
19 securitize until after the servicing had been  
20 transferred.

21 So the process of transferring  
22 servicing requires at least 15-day notice to  
23 the borrower. It is called a 15-day RESPA  
24 letter, where you give the borrower notice  
25 that the servicing is going to transfer. So

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2 I would say that servicing would transfer  
3 anywhere between 30 to 60 days after the  
4 settlement date, then could securitize after  
5 that.

6 And I would also say from time to  
7 time exceptions may have been made to that  
8 rule.

9 Q. You indicated that Bear Stearns'  
10 policy was that if the sample came back with  
11 exceptions in excess of 3%, the sample would  
12 be expanded; is that correct?

13 A. That was the practice during that  
14 time. And to be clearer about it, you know,  
15 as we have described, we had three levels of  
16 due diligence: compliance, the file review to  
17 the underwriting guidelines, and the data  
18 integrity. So if you had a mistake in 3% of  
19 the note rates, for example, you would expand  
20 the sample.

21 So the percentage of error kind  
22 of came to the -- at the loan attribute rate,  
23 or level, I should say. If you had 3% error  
24 rate in underwriting guidelines not being  
25 conformed to, you would expand the sample,

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2 and if you had a 3% error rate in a  
3 compliance issue, you would expand the  
4 sample, in each case most likely with respect  
5 to whatever attribute tripped the 3%.

6 Q. If you found that 3% or more of  
7 the loans did not conform to the stated  
8 underwriting guidelines, why would you expand  
9 the sample?

10 A. The samples were partially  
11 adversely selected and partially randomly  
12 selected. So you had to first look and see  
13 what the breakout between the exceptions were  
14 between adverse and random.

15 But you would expand it to see on  
16 the random part, to see if you just happened  
17 to find a couple of outliers that were not  
18 really representative of what the seller had  
19 done. So you would expand the sample to see  
20 if you were continuing to see that 3 or  
21 4% error rate or if you somehow just happened  
22 to happen upon the few loans that had an  
23 issue, and as you expanded it, you found that  
24 the rest of the loans were in compliance.

25 Q. Was 3% enough to cause concern

1 M. HAGGERTY

2 that you needed to expand the sample?

3 A. That was our practice at the  
4 time.

5 Q. Did it cause you concern among  
6 Bear Stearns if in excess of 3% did not  
7 conform to the stated guidelines?

8 A. As I said, it was our practice at  
9 the time, if we tripped 3%, to expand the  
10 sample and look at more loans.

11 Q. How would you expand the sample?

12 A. I believe the due diligence  
13 manager would look at the list of the loans  
14 that were not sampled and pick another random  
15 sample, and I don't remember exactly how many  
16 more we would test. I would have to go back  
17 and try to find that. I do not recall it as  
18 I sit here today.

19 Q. He would have to get approval  
20 from the seller, correct?

21 A. Yes, that's right. And the  
22 commitment letters that I described earlier  
23 typically describe that we would do  
24 loan-level due diligence on the files. And I  
25 believe that they had a provision that

1 M. HAGGERTY

2 explained to the seller that if the due  
3 diligence was unsatisfactory, we might seek  
4 to do more. In the instances where we were  
5 doing a sample.

6 Q. But even in that instance, you  
7 had to get approval from the seller to expand  
8 the sample, correct?

9 A. You know, I think that's a  
10 question, right? If they said I don't want  
11 you to do any more loans, then I think you  
12 have a broken trade. And then you are kind  
13 of getting into a legal discussion.

14 Q. I understand that, but you  
15 couldn't go and sample and expand the sample  
16 without their approval?

17 A. They control the loan files,  
18 that's correct.

19 Q. And would there be -- how would  
20 the deal manager communicate the request for  
21 an expanded sample to the seller?

22 A. I don't know with specificity.  
23 Based on my general knowledge from having  
24 worked there, I believe they would have  
25 called them on the phone.

1 M. HAGGERTY

2 Q. There would be no written  
3 documentation of the request for an expanded  
4 sample?

5 A. There may or may not have been.  
6 If the request was accepted, a loan list  
7 would have been communicated, most typically  
8 by E-mail.

9 Q. Have you seen any e-mails within  
10 Bear Stearns or EMC requesting an expanded  
11 sample?

12 A. As I sit here today, I can't  
13 recall one specifically. I remember a  
14 transaction we did on some seasoned  
15 collateral with Bank One where we had to  
16 expand the sample, and I remember that. But  
17 away from that, that's the only recollection  
18 I have as I sit here today.

19 Q. Did you ever extrapolate the  
20 results of the sample to the entire pool?

21 A. What do you mean by that?

22 Q. Did you -- if you had in excess  
23 of 3% of loans in your sample that did not  
24 conform to the stated guidelines, did you  
25 ever extrapolate those results to the

1 M. HAGGERTY

2 remaining pool? For example, if 3% of the  
3 sample doesn't conform, it is likely that 3%  
4 of the remaining portion of the pool does not  
5 conform?

6 A. As I said earlier, if we tripped  
7 the 3%, what my belief is typically would  
8 occur is that the sample would be expanded.  
9 More loans would be looked at, until the  
10 aggregate exception rate was less than 3%.

11 Q. Did you ever disclose to  
12 investors in the certificates the percentage  
13 of loans from the sample that did not conform  
14 to underwriting guidelines?

15 A. The -- in the proprietary  
16 business, in other words, in the instances  
17 where Bear Stearns was securitizing loans  
18 that it had purchased from one of its  
19 affiliates, there was not a connection  
20 between the up-front due diligence and --  
21 typically not -- and what went through to the  
22 securitization. So loans in a particular  
23 pool may have ended up in different  
24 securitizations. So in that instance,  
25 certainly not.



1 M. HAGGERTY

2 what they were asking.

3 A. I have finished reading.

4 Q. Those questions and answers were  
5 with respect to due diligence performed on  
6 mortgages generated by Bear Stearns  
7 Residential Mortgage Funding, correct?

8 A. They were questions with respect  
9 to third-party due diligence performed on  
10 Bear Res loans, yes.

11 Q. And at one point in time, Clayton  
12 was brought in to perform due diligence for  
13 those mortgages, correct?

14 A. Yes.

15 Q. And then at some point in time,  
16 you no longer used Clayton to conduct due  
17 diligence; is that correct?

18 A. Correct.

19 Q. And at that point in time, after  
20 Clayton departed, Bear Stearns did not  
21 conduct due diligence on those loans; is that  
22 correct?

23 A. At that point, Bear Stearns did  
24 not engage third-party due diligence  
25 providers to conduct due diligence. The view

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2 was that a Bear Stearns entity was

3 originating those loans, and the act of

4 origination includes a due diligence review.

5 Q. The due diligence review was part

6 of the origination process at that point in

7 time?

8 A. Yes.

9 Q. Correct?

10 A. Yes.

11 Q. Do you have, sitting here

12 today -- and during your interview at the

13 FCIC, you couldn't place a time on when the

14 Clayton folks departed?

15 A. That's right.

16 Q. As you sit here today, do you

17 have any recollection of when they departed?

18 A. As I sit here today, I do not.

19 Q. Does this testimony that you read

20 accurately -- or the transcript of the

21 interview accurately reflect your

22 recollection of the interview and your

23 responses?

24 A. I don't recall the interview and

25 my responses in that level of detail. But

1 M. HAGGERTY

2 from Mr. Krebs, and you can read through  
3 line 25.

4 A. Okay. Starting on page 104,  
5 reading from line three.

6 "Miss Haggerty: We saw an  
7 increase in the volume in general, and with  
8 that came an increase in the number of early  
9 default payments. Part of the quality  
10 control review that was done that I described  
11 and then some of the reasons that things were  
12 put back is things that we learned. And so  
13 in response to learning those things, we  
14 tried to implement procedures before we  
15 bought the loans to detect those types of  
16 problems and avoid them.

17 "So one of the things that we did  
18 is, we did a newsletter to all our sellers to  
19 point out some of these things that we had  
20 seen, like misrepresentation of occupancy.  
21 Like the undisclosed debts. Because the  
22 originator is obviously much closer to the  
23 situation.

24 "Mr. Krebs: Yeah.

25 "Miss Haggerty: And should

1 M. HAGGERTY

2 undertake procedures to prevent these types  
3 of things from happening."

4 Q. Was this response to the FCIC  
5 truthful at the time you provided it?

6 A. As I have said earlier, yes.

7 Q. If you continue, and feel free to  
8 read -- I am not going to have a question on  
9 page 105. My next question is going to be on  
10 page 106, but in order to give you the  
11 context, please read page 105 and on to  
12 page 106. Beginning at line nine, Mr. Krebs  
13 asks you, "Can you tell us the approximate  
14 time that you began to see it."

15 A. Sorry, where did you want me to  
16 read to?

17 Q. Up to the question starting on  
18 line nine of page 106.

19 A. Oh, okay. Yes.

20 Q. And starting on line nine on  
21 page 106, Mr. Krebs asks, "Can you tell us  
22 the approximate time that you began to see  
23 it. And it all -- it may have been gradual,  
24 but what period of time would this -- this  
25 have been when you began to notice these

1 M. HAGGERTY

2 changes?"

3 And then can you please read your  
4 response on page 106, starting at line 15.

5 A. Starting at line 15, my response  
6 says, "I don't recall specifically, but I --  
7 if I had to, I would say certainly in 2006  
8 timeframe. Exactly when, I can't tell you,  
9 sitting here today. May have been before."

10 Q. Was this an accurate response  
11 when you provided it to the government?

12 A. Yes.

13 Q. Did Bear Stearns disclose to  
14 Dexia that in the 2006 timeframe and maybe  
15 even before it had become aware and concerned  
16 with the quality of loans that it was seeing?

17 A. Can you repeat that question,  
18 please.

19 Q. Did Bear Stearns disclose to  
20 Dexia that in the 2006 timeframe and maybe  
21 before it had become concerned with the  
22 quality of loans that it was seeing?

23 A. As I sit here today, I don't know  
24 one way or the other what Bear Stearns  
25 disclosed to Dexia. I believe Dexia received

1 M. HAGGERTY

2 in the context of someone that is making the  
3 loan initially.

4 So I would just like to make that  
5 clarifying point. We can agree on that  
6 definition.

7 Q. So for the purposes of discussing  
8 the due diligence with respect to the flow  
9 conduit, to the extent we talk about  
10 underwriters, we are referring to the  
11 internal terminology of those underwriters  
12 being the due diligence personnel?

13 A. That's correct.

14 Q. Fair?

15 A. Yes.

16 Q. Understood.

17 A. Yes. Now, I lost track of your  
18 question. So could you please repeat it.

19 Q. Were the EMC underwriters in  
20 Texas placed into separate color-coded teams?

21 A. I have a recollection from  
22 different -- preparation for different  
23 depositions that I have done that at certain  
24 points in time, yes, they were placed into  
25 color-coded teams.

1 M. HAGGERTY

2 Q. Do you recall a blue team?

3 A. I recall an orange and a white  
4 team. I don't recall a blue team.

5 Q. Do you recall a yellow team?

6 A. As I sit here today, I do not.

7 Q. Do you recall a pink team?

8 A. As I sit here today, I do not.

9 If you have documentation as to that, I am  
10 sure I can take a look at it.

11 Q. Did you prepare -- in preparation  
12 for your testimony today as a corporate  
13 designee, did you conduct any -- look at any  
14 documents or talk to anyone regarding the  
15 color-coded teams in the flow conduit?

16 A. No.

17 Q. Were the different color-coded  
18 teams assigned different sellers?

19 A. My general recollection is that  
20 was the case. Although I am not 100% sure.

21 Q. And were they --

22 A. But I think that would be in the  
23 record.

24 Q. As you sit here today, as the  
25 corporate witness for the company, were the

1 M. HAGGERTY

2 color-coded teams assigned to different  
3 sellers?

4 A. As I sit here today, that's what  
5 I recall to the best of my recollection.

6 Q. And were the color-coded teams  
7 assigned to different sellers based on the  
8 tiering of the sellers?

9 A. That -- that sounds familiar. As  
10 I sit here today, I am not 100% sure.

11 Q. And were certain tiers of sellers  
12 entitled to more streamlined due diligence  
13 procedures?

14 A. My recollection is as time went  
15 on, one particular seller that I can recall  
16 switched its due diligence protocol from  
17 looking at 100% of the loans to a sample.

18 Q. Who was that?

19 A. My recollection is that it was  
20 Pulte Mortgage.

21 Q. Was one of the color-coded teams  
22 only required to simply check whether or not  
23 the loan files contained the required closing  
24 documentation?

25 A. I don't remember one way or the



1 M. HAGGERTY

2 other at this moment in time.

3 Q. Was there a team of

4 underwriters -- let me start over.

5 Was there a color-coded team of

6 underwriters that was assigned solely to

7 small sellers that EMC had no prior history

8 with?

9 A. I don't remember specifically.

10 But that sounds familiar.

11 Q. Was there another team that was

12 dedicated to sellers who had the ability and

13 financial wherewithal to repurchase defective

14 loans?

15 A. I don't recall one way or the

16 other.

17 Q. Who would know this?

18 A. It is possible it is documented

19 in E-mails or in the firm's record. Jo

20 Whitlock may recall that.

21 Q. Where is Jo currently?

22 A. I don't know.

23 Q. When is the last time you talked

24 to Miss Whitlock?

25 A. I don't remember.

1 M. HAGGERTY

2 Q. And you didn't look through any  
3 of the firm's records in preparation of the  
4 deposition today on this issue, did you?

5 A. I did not.

6 Q. Was there another color-coded  
7 team that was assigned to loans submitted by  
8 sellers with known problems?

9 A. I don't recall that one way or  
10 the other.

11 Q. Did EMC's policy on the due  
12 diligence in the flow conduit require  
13 approval from an underwriting supervisor in  
14 order for an underwriter to decline it for  
15 purchase?

16 A. I don't know one way or the  
17 other. And that may have -- that practice  
18 may have changed over time. I don't know as  
19 I sit here today.

20 Q. Were EMC's conduit flow policies  
21 documented?

22 A. I believe that from time to time,  
23 procedures were documented. I don't know  
24 that EMC had policies per se. But I believe  
25 from time to time, procedures were

1 M. HAGGERTY

2 documented. I believe they changed over  
3 time.

4 Q. As you sit here today, as the  
5 corporate designee on behalf of the company,  
6 do you know whether or not there was a policy  
7 that required approval of a supervisor in  
8 order for an underwriter to decline a loan?

9 A. I do not know.

10 Q. Was there a policy that allowed  
11 an underwriter to accept a loan for purchase  
12 without supervisor approval?

13 A. I don't know one way or the  
14 other.

15 Q. If you wanted to know that, who  
16 would you ask?

17 A. I would also ask Jo Whitlock.

18 Q. If you wanted to find the  
19 documentation, where would you look?

20 A. I would look in her E-mail  
21 records, and I would look in whatever  
22 electronic records she had associated with  
23 her.

24 Q. Did EMC train its underwriters in  
25 the context of the flow conduit due

1 M. HAGGERTY

2 diligence?

3 A. It is my general recollection  
4 that they did, yes.

5 Q. Was it a formal training program?

6 A. I don't have any detail on it as  
7 I sit here today.

8 Q. Is it possible there was no  
9 training program?

10 A. I don't think so.

11 Q. You don't think so; you're not  
12 sure, though?

13 A. Correct.

14 Q. So as you sit here today on  
15 behalf of the corporation, you're not sure  
16 whether or not there was training for the  
17 underwriters that performed due diligence,  
18 correct?

19 A. I think you asked me if it was  
20 possible there was no training program, and I  
21 said I didn't -- I guess I said I didn't  
22 think it was possible that there wasn't any.  
23 I believe that the underwriters or everybody  
24 that went to work there received some sort of  
25 training. I don't know the degree of

1 M. HAGGERTY

2 training or how formal it was.

3 Q. Or how long it was?

4 A. Correct.

5 Q. Who would you ask if you wanted  
6 to know the answers to that?

7 A. I would ask Jo Whitlock.

8 Q. Have you ever seen a document  
9 outlining the training program for  
10 underwriters in the flow conduit?

11 A. Not that I recall, no.

12 Q. Did you ever draft any such  
13 training program?

14 A. I did not personally.

15 Q. Did you ever -- sorry.

16 A. I did not personally, no.

17 Q. Did you ever review any such  
18 training program?

19 A. Not that I recall, no.

20 Q. How many loans did -- were the  
21 underwriters in Texas required to review per  
22 day?

23 A. I don't know that they had a  
24 minimum requirement one way or the other.

25 Q. Did EMC pressure them to review a

1 M. HAGGERTY

2 high volume of loans on a daily basis?

3 A. I don't know one way or the other  
4 as I sit here today. I just don't recall. I  
5 don't believe so. But, you know, I only know  
6 what I know.

7 Q. Did you ever go to the facilities  
8 in Texas and monitor the due diligence being  
9 conducted?

10 A. I visited the facilities in Texas  
11 and met with Jo Whitlock and certain of her  
12 staff. But I would not say I monitored what  
13 the individual reviewers were doing, no.

14 Q. That was Jo's responsibility?

15 A. Yes.

16 Q. Were their directives to not  
17 check third-party sources, for example,  
18 salary.com, with respect to stated income  
19 loans?

20 A. I don't believe there was any  
21 directive to not check salary.com, unless for  
22 some reason someone felt that it was not a  
23 reliable source. So I don't know one way or  
24 the other.

25 Q. If you wanted to know that, you

1 M. HAGGERTY

2 would ask Jo?

3 A. I would.

4 Q. Did Jo have complete control over  
5 the due diligence process in Texas?

6 A. Jo had conference calls and  
7 discussions from time to time with Pattie  
8 Sears and John Mongelluzzo, who managed the  
9 third-party due diligence process, and I  
10 believe they exchanged -- or I believe they  
11 discussed the process itself and what the  
12 protocols were. I have a recollection of  
13 that.

14 Also, there was a quality control  
15 department at EMC that would speak to Jo and  
16 give feedback from what was found in quality  
17 control. So I think she had feedback from  
18 those two sources as well.

19 But in terms of managing the  
20 process and what was done, that was her  
21 responsibility.

22 Q. Who did Jo report to?

23 A. She reported to Sherri Lauritsen  
24 and David Hamilton for some of the period.  
25 She reported to me for some of the period.

1 M. HAGGERTY

2 She reported to Leslie Foster for some of the  
3 period. She reported to John Vella for some  
4 of the period.

5 Q. During the time that she reported  
6 to you, did you ever question her regarding  
7 the due diligence process being undertaken in  
8 Texas?

9 A. I don't remember specifically the  
10 time period when she reported to me. I  
11 remember having conversations with her about  
12 using certain tools, like AppIntell, DISSCO  
13 or ValVerify. I remember having general  
14 conversations about the scope of the due  
15 diligence review, and, you know, as we  
16 understood it, being performed by third  
17 parties. In other words, to make sure it  
18 covered the three aspects that I described  
19 earlier: data integrity, underwriting  
20 compliance and a compliance review.

21 Q. Was the due diligence conducted  
22 in the flow conduit on 100% of the loans?

23 A. It started out that way, and then  
24 it started to vary depending on the seller.  
25 There was a channel called mini bulk that was



1 M. HAGGERTY

2 exclusively loans from Waterfield Mortgage.

3 That was not the flow conduit, but it was

4 processed in that operation, and I believe

5 that was a post-closing sample due diligence

6 review.

7 Q. So in a post-closing sample due

8 diligence review, there would be no diligence

9 done prior to closing, correct?

10 A. I will be more clearer. Post

11 purchase. Post settlement of purchase. So

12 the way Waterfield Mortgage worked, and

13 Waterfield Mortgage was a wholly owned

14 subsidiary of Union Federal Bank of

15 Indianapolis, is that Waterfield would close

16 the loans and deliver them to EMC, and then

17 EMC would pay Waterfield for the loans. They

18 would settle the transaction, and then on a

19 sample basis the loans would be looked at

20 after that settlement.

21 Q. Then what would be done with the

22 results of the sample?

23 A. It would be reviewed by, I

24 believe it was the transaction manager for

25 that, Biff Rogers. And I don't have specific

1 M. HAGGERTY

2 recollection of what would happen with that.

3 Q. Would they expand the sample  
4 size?

5 A. If there were enough defects,  
6 that I believe they would do that, that was  
7 the understanding of what would happen. But  
8 as I sit here today, I can't tell you  
9 precisely what happened with that.

10 Q. Is there any documentation that  
11 would express what they are supposed to do in  
12 the flow conduit on post-closing due  
13 diligence of a sample?

14 A. Well, this was what we called  
15 mini bulk, so it was a separate channel from  
16 the flow conduit. I don't know whether or  
17 not there is written documentation. We set  
18 up that arrangement in, I believe, 2002.

19 Q. Did EMC permit a deviation of up  
20 to 10% from the DTI, LTV and CLTV ratios?

21 A. I am not -- that's a very broad  
22 question. Can you make it more specific?

23 Q. I am not sure it's that broad.

24 Did EMC have a policy where they  
25 permitted a deviation of up to 10% from the

1 M. HAGGERTY

2 stated guidelines for the DTI, LTV and CLTV  
3 requirements?

4 A. So to make sure I understand, so  
5 you are asking, if the requirement for the  
6 rest of the loan was to have a maximum DTI of  
7 40%, and are you asking me that without any  
8 other compensating factors, was there a  
9 policy to make it -- allow it to be 44%?

10 Q. Correct.

11 A. I have no recollection of that  
12 policy.

13 Q. But EMC did permit deviation from  
14 those percentages provided there were  
15 compensating factors, correct?

16 A. My understanding and recollection  
17 is that as a general business matter,  
18 exceptions to guidelines could be evaluated  
19 in light of compensating factors, yes.

20 Q. That would include deviations  
21 from the DTI, CLTV and LTV ratios, correct?

22 A. It could.

23 Q. And can you look at Exhibits 141  
24 through 143. Those were the E-mails that we  
25 previously looked at from you to Jo Whitlock.

1 M. HAGGERTY

2 And my only question is, looking at those  
3 three E-mails, does that refresh your  
4 recollection as to the timing of when Jo  
5 reported to you?

6 A. It does not.

7 Q. Those E-mails were in early 2006.  
8 Do you recall that?

9 A. That's what it says on the  
10 E-mails.

11 Q. But that doesn't refresh your  
12 recollection that she reported to you at that  
13 time?

14 A. It is correct, it does not  
15 reflect -- refresh my recollection as to  
16 whether or not she reported to me at that  
17 time.

18 Q. What was Jo Whitlock's  
19 background?

20 A. I believe that she had worked at  
21 Fannie Mae, and I believe she had worked at  
22 Wells Fargo, and I believe her background was  
23 in mortgage loan underwriting.

24 Q. Had she -- did she have any  
25 experience in due diligence prior to her

1 M. HAGGERTY

2 employment at Bear Stearns, or EMC, I should  
3 say?

4 A. As I sit here today, I don't  
5 recall one way or the other.

6 Q. I am going to hand you what I  
7 have marked as Exhibit 149.

8 (Whereupon, a document,  
9 DEX DEP00025180-'186 was marked as  
10 Plaintiff's Exhibit 149 for  
11 identification as of this date by the  
12 Reporter.)

13 Q. Exhibit 149 is a multiple-page  
14 document bearing Bates Number DEX DEP00025180  
15 through '5186.

16 Miss Haggerty, I will give you a  
17 moment to review the document. My first  
18 question is, do you recognize this document?

19 Do you recognize this document?

20 A. I do not recognize this document.

21 Q. Are these EMC's bulk procedures  
22 as of May 17, 2006?

23 A. This appears to be something  
24 created by Joe Carrion that outlines the bulk  
25 procedures at this point in time. March 1st,

1 M. HAGGERTY

2 '06, is when -- the date on this. Although,  
3 page 4.0.1 says 4/30/05. But then the other  
4 pages say 3/1/06.

5 And certainly the description of  
6 what's written here seems familiar to me,  
7 with how the business was done at that time.  
8 This is a set of procedures that he wrote and  
9 distributed. Whether it is the procedures, I  
10 can't tell you. But it certainly looks  
11 consistent with how I knew the business  
12 operated at that time.

13 Q. So these procedures contained  
14 within this document are consistent with your  
15 understanding of what the procedures were as  
16 of March 1st, 2006?

17 A. Not with specificity to the date.  
18 You know, and for example, there is a  
19 reference to getting automated collateral  
20 values from Hansen Quality. That was  
21 something that I know happened later in the  
22 business rather than earlier. So it makes  
23 sense to me that that was present in the '06  
24 timeframe.

25 But, again, it is difficult to

1 M. HAGGERTY

2 match the exact processes with a date and  
3 time like that.

4 Q. Were the --

5 A. Seem reasonable, though.

6 Q. Okay. And the document refers to  
7 procedures, and your testimony referred to  
8 processes, and I am just curious if you are  
9 making a distinction between the two.

10 A. I am not making a distinction  
11 between process versus procedure.

12 Q. If you turn to the page that's  
13 numbered 4.1.1.

14 A. Yes.

15 Q. The very top says, "Bulk trades  
16 require that an outsourced vendor perform due  
17 diligence reviews of loans being considered  
18 for purchase."

19 Do you see that?

20 A. I do.

21 Q. Does that refer to the fact that  
22 bulk trades require the third-party due  
23 diligence firm?

24 A. Well, I am a little surprised at  
25 the use of the term "require," because I

1 M. HAGGERTY

2 think that if a bulk purchase of ten loans  
3 came in to EMC, we would be very happy for  
4 Joe Carrion to review them. So the use of  
5 the word "require" seems a little strong to  
6 me.

7 I think what this is referring to  
8 is, as a normal course of business, bulk loan  
9 due diligences were performed by Clayton and  
10 Watterson Prime.

11 Q. And the next sentence starts with  
12 "The sample selection, coordination of file  
13 review and final loan purchase decision is  
14 handled by an EMC representative in the  
15 following manner."

16 Do you see that?

17 A. I do.

18 Q. And does that indicate that the  
19 bulk trades were reviewed based on a sample?

20 A. Sample selection could be 100% if  
21 that was the sample selection. But, yeah, it  
22 is certainly talking about sample selection.  
23 But I don't think that's saying that all of  
24 the bulk trades handled at EMC were samples.  
25 I would take that to mean sample selection if



1 M. HAGGERTY

2 applicable.

3 Q. It does not say "if applicable."

4 A. It does not, but this is Joe

5 Carrion.

6 Q. And is there something --

7 A. It's not drafted by a lawyer.

8 Q. Who is Joe Carrion?

9 A. Joe Carrion was somebody

10 responsible for due diligence reviews

11 in-house at EMC. You see it says subprime or

12 underwriting manager. He originally was

13 brought on to be the specialist doing due

14 diligence reviews pre-purchase on subprime

15 loans sourced in the flow business. As it

16 turned out, we did not source much product,

17 much subprime product in the flow business,

18 so we used him to work on bulk transaction

19 due diligence coordination.

20 Q. So this is the area that he

21 worked in?

22 A. Yes.

23 Q. If you turn to the next page

24 under -- I am going to call the column on the

25 left by the number seven, if you see the very

1 M. HAGGERTY

2 left-hand column in the chart.)

3 A. We are on Page 4.1.2?

4 Q. Exactly.

5 A. Okay.

6 Q. And number seven says "bulk

7 underwriter." Do you see that?

8 A. Yes.

9 Q. Was the bulk underwriter

10 responsible for making the sample selection?

11 A. Before we get to that, I am just

12 going to point you to sample selections of

13 less than 100%.

14 Q. Correct?

15 A. That to me says he is counting

16 his sample selection of 100%. Right? He is

17 making the distinction that you are going to

18 select a sample if it is less than 100%

19 sample. So I think that goes to the point

20 you were making before.

21 Q. Was the bulk underwriter -- I

22 will start over.

23 Was the bulk underwriter the

24 individual who made the determination or

25 selected the sample?

1 M. HAGGERTY

2 A. The way I think about it is that  
3 the Pattie Sears role or John Mongelluzzo  
4 role would have selected the sample. So to  
5 the extent that's what they mean here by  
6 "bulk underwriter," which I assume they do,  
7 then yes.

8 Q. If you turn to the next page,  
9 under 12, it talks about the due diligence  
10 firm. Do you see that?

11 A. Yes.

12 Q. If you look at the last two  
13 sentences, it says, "The bulk underwriter  
14 must also review the potential number of  
15 drops the moment the final report is  
16 submitted on all sample selections, and  
17 should there be greater than 3% drop rate,  
18 the deal manager should be informed and  
19 recommend the sample selection be increased."

20 Do you see that?

21 A. I do.

22 Q. Is that consistent with your  
23 earlier testimony regarding the procedure if  
24 greater than 3% of the drop rate -- if there  
25 is a greater than 3% drop rate from the

1 M. HAGGERTY

2 sample?

3 A. It is.

4 Q. Did you understand that question?

5 A. I did. Did you?

6 Q. Let me rephrase it.

7 This is consistent with your

8 prior testimony that should there be greater

9 than a 3% drop rate from the sample, that the

10 deal manager should recommend the sample

11 selection be increased, correct?

12 A. It generally is consistent. I

13 think what I said was that the sample, not

14 should be, but is expanded. So that the use

15 of the word "should be" is a little troubling

16 here. But I think it is relatively

17 consistent with the notion.

18 Q. Again, this would have to be

19 approved by the seller, correct?

20 A. Yes. You know, in the most

21 practical sense of the term, yes. But if the

22 seller didn't approve it, we can take a view

23 that you violated the terms of our commitment

24 letter and we are not going to settle and you

25 owe us a tear-up fee.

1 M. HAGGERTY

2 Q. As you sit here today, as the  
3 corporate designee of Bear Stearns, do you  
4 know of a pool of loans that Bear Stearns  
5 refused to purchase between 2005 and 2007  
6 because the seller refused to increase the  
7 sample size?

8 A. As I sit here today, I cannot  
9 identify any pool like that.

10 Q. If you turn to the next page  
11 under the heading 20. Do you see that?

12 A. Yes.

13 Q. It says, "Once the due diligence  
14 is 'tied out' with the seller, the final  
15 underwriting report is created and a copy is  
16 sent to the deal manager and the seller."

17 Do you see that?

18 A. Yes.

19 Q. Was that part of the procedures?

20 A. It is my understanding that the  
21 results of the due diligence is shared with  
22 the seller, and you tie out on a final  
23 universe, yes.

24 Q. Were the underwriting reports  
25 shared with anyone else?

1 M. HAGGERTY

2 A. I don't believe so, no.

3 Q. It says, "The report should  
4 include a brief summary listing drops, side  
5 letter items, if any, and purchased loans."

6 Do you see that?

7 A. Yes.

8 Q. What side letter items would  
9 there be?

10 A. My understanding of what side  
11 letter items means is items of documentation  
12 that we would like to have in the loan file  
13 that we would allow the seller to deliver  
14 after we settle the purchase.

15 Q. And it continues, "The bulk  
16 underwriter has the responsibility for  
17 purging all of the older reports on the  
18 trade, leaving only the final reports."

19 Do you see that?

20 A. Yes.

21 Q. And was that the EMC policy at  
22 the time?

23 A. I don't know if it was a policy  
24 so much as the practice that's described  
25 here. It would make sense to me, though,

1 M. HAGGERTY

2 because when you read through all the other  
3 processes or procedures here, you have an  
4 initial report that might list some  
5 exceptions that subsequently get cleared  
6 because the seller is providing additional  
7 information.

8 So once that additional  
9 information is received and the exception is  
10 cleared, you are going to have a final  
11 report. So it would make sense to me that --  
12 in the avoidance of confusion, to just retain  
13 the final report in the record.

14 Q. But just so I am clear, EMC did  
15 purge the older reports?

16 A. I don't know whether or not they  
17 did. I read the words here, but I don't know  
18 whether or not they did.

19 Q. But that was the practice, to do  
20 so, correct?

21 A. Again, I can't tell you. It  
22 looks like Joe Carrion thinks it was.

23 Q. According to this report, which  
24 you testified adequately displayed what the  
25 procedures or process were, that the bulk

1 M. HAGGERTY

2 underwriter has the responsibility for  
3 purging all of the older reports on the  
4 trade, leaving only the final reports,  
5 correct?

6 A. I think I said that I thought the  
7 process looked consistent with what I knew,  
8 and with respect to this particular item, I  
9 don't know whether or not that practice was  
10 followed at EMC.

11 Q. Have you seen any of the older  
12 reports?

13 A. I have seen the individual asset  
14 summaries from time to time. I don't believe  
15 I have seen full reports from the third-party  
16 due diligence firms. I may have. But all I  
17 really recall is having seen particular asset  
18 summaries.

19 Q. The older reports would include  
20 communications between EMC and the due  
21 diligence -- third-party due diligence firm  
22 regarding exceptions, correct?

23 A. My sense of what the older  
24 reports would be would be, yes, to show what  
25 the exceptions were, and to the extent that



1 M. HAGGERTY

2 exception gets cleared, a new report would be  
3 generated to show that the loan was now  
4 cleared and correct, or whatever the defect  
5 was, was no longer in existence.

6 Q. But because those reports have  
7 been purged, we don't know why, correct?

8 A. I don't know whether or not they  
9 were. I agree with you that it says here  
10 that the bulk underwriter has that  
11 responsibility. Whether or not that happened  
12 in practice, I can't tell you.

13 Q. As the corporate designee for the  
14 company, sitting here today, do you know  
15 whether or not those reports were purged?

16 A. Sitting here today, I do not know  
17 whether or not those reports were purged.

18 Q. Did you ask in preparation for  
19 this deposition whether or not those reports  
20 were in fact saved?

21 A. I did not.

22 Q. Did you ask to see any of those  
23 reports?

24 A. I did not.

25 MR. DeLANGE: Let's take a short

1 M. HAGGERTY

2 break.

3 THE WITNESS: Great. Thank you.

4 THE VIDEOGRAPHER: The time is

5 2:26 p.m., and this completes tape

6 number three of the videotaped

7 deposition of Miss Mary Haggerty.

8 (Whereupon, a recess was held.)

9 THE VIDEOGRAPHER: The time is

10 2:39 p.m., and this begins tape number

11 four of the video deposition of

12 Miss Mary Haggerty.

13 BY MR. DeLANGE:

14 Q. Miss Haggerty, I have handed you  
15 a document that I have marked as Exhibit 150.

16 It is a two-page document with Bates Number  
17 DEX DEP00020258 through '259.

18 I will give you a moment to  
19 review it and ask if you recognize this  
20 document.

21 (Whereupon, a document,  
22 DEX DEP00020258-'259, was marked as  
23 Plaintiff's Exhibit 150 for  
24 identification as of this date by the  
25 Reporter.)

1 M. HAGGERTY

2 A. Okay.

3 Q. Do you recognize this document?

4 A. Not per se. But I have seen the  
5 E-mail, the John Mongelluzzo E-mail before.

6 Q. The original E-mail on the bottom  
7 of the page, correct?

8 A. Yes, in preparation for other  
9 testimony.

10 Q. And you are a cc on that E-mail,  
11 correct?

12 A. Yes.

13 Q. Did you review that E-mail --  
14 that portion of the E-mail, did you review  
15 that yesterday in preparation for your  
16 deposition today?

17 A. It may have been yesterday. It  
18 may have been another time. I know I have  
19 seen this before.

20 Q. Do you recall receiving this  
21 E-mail in or around February 11th of 2005?

22 A. I do not.

23 Q. Did you have regular E-mail  
24 communications with Mr. Mongelluzzo in  
25 February of 2005 in the course of your

1 M. HAGGERTY

2 business at Bear Stearns?

3 A. Yes. Less so than other people,  
4 but yes.

5 Q. Do you have any reason to doubt  
6 that you did not receive the bottom portion  
7 of this E-mail from Mr. Mongelluzzo?

8 A. I have no reason to doubt that I  
9 received this E-mail.

10 Q. The E-mail starts -- and I am  
11 looking at the first E-mail that starts at  
12 the bottom of the page. It starts, "Mary  
13 informed us today."

14 A. Yes.

15 Q. Do you understand that to be  
16 referring to you?

17 A. I do.

18 Q. Who is Chris Scott?

19 A. Chris Scott was the trader that  
20 was responsible for bidding subprime bulk  
21 packages.

22 Q. Was there anyone else responsible  
23 for that?

24 A. No.

25 Q. So all subprime bulk packages

1 M. HAGGERTY

2 were bid by Chris Scott at this time?

3 A. That's correct. I assume that  
4 from time to time, if he was on vacation or  
5 out sick, somebody else may have. But my  
6 best recollection was that it was solely  
7 Chris.

8 Q. Do you recall Chris Scott making  
9 a decision to reduce the amount of required  
10 due diligence with the larger subprime  
11 sellers?

12 A. I don't recall any specific  
13 transaction. Although, my general market  
14 knowledge makes me understand that New  
15 Century was an example of a large bulk seller  
16 that I was aware of that was requiring people  
17 they sold to, to do less than 100% due  
18 diligence.

19 It is possible other large  
20 sellers -- one that comes to mind is Fremont,  
21 might also be someone that did that, but it  
22 is interesting when you read John's E-mail,  
23 because he makes it very clear that it is a  
24 25% credit review, but the compliance review  
25 and appraisal review seems to be still at

1 M. HAGGERTY

2 100%.

3 Q. That's what the E-mail indicates,  
4 correct?

5 A. That's what the E-mail indicates  
6 here. And then he also goes on to make the  
7 point that we need to track the loans in  
8 WITS, and he believes that -- at least he  
9 says in this E-mail, "We will in all  
10 likelihood put the loan in different shelves  
11 based on the types of due diligence done."  
12 Which indicates to me something that makes  
13 sense, that if it is a larger bulk  
14 originator, sometimes you would do  
15 stand-alone deals with just their collateral.

16 So, again, I think we have to  
17 look at the record to see if we ever did any  
18 like these and trace through where the loans  
19 went. But that sort of makes sense to me.  
20 If you are going to buy 500 million from  
21 Fremont and do 100% compliance and 100%  
22 appraisal but scale it back to 25% credit,  
23 that would go into a Fremont deal, or maybe  
24 it is off our shelf but with the designation  
25 of Fremont.

1 M. HAGGERTY

2 And, again, my understanding of  
3 any situation where we have -- where we have  
4 a sample is that if we tripped the 3% -- 3%  
5 error rate on the underwriting review, we  
6 would expand it.)

7 Q. Where in the E-mail does it say  
8 that they would continue the 100% appraisal  
9 review?

10 A. My interpretation of the sentence  
11 that says -- it starts with "100% compliance  
12 review."

13 Q. I see that.)

14 A. "And continue to perform the same  
15 real estate methodology for the entire pool."  
16 So I am interpreting "real estate  
17 methodology" to be the appraisal due  
18 diligence. And for the entire pool to mean  
19 100%.

20 Q. What was the -- what was the real  
21 estate methodology?

22 A. My general recollection from this  
23 time period was that with respect to subprime  
24 loans, we did extra due diligence on the  
25 appraisal. At one period of time, we ordered

1 M. HAGGERTY

2 broker's price opinions of value on each of  
3 the properties. At other periods of time, we  
4 maybe used automated valuation calculations  
5 in conjunction with drive-by appraisals.

6 But there was more than what I  
7 would call up to that time a normal file on  
8 its face review of the appraisal, was done  
9 with respect to subprime loans.

10 Q. Why did you do extra due  
11 diligence on the appraisals in the subprime  
12 arena?

13 A. That was very much what the  
14 industry was doing at that point, and I  
15 believe that was based on a concern about  
16 property value in subprime. Subprime by its  
17 very nature tends to be more of a debt  
18 consolidation refinance type transaction. So  
19 you don't have a property put out and listed  
20 like you do in a purchase money transaction.

21 So as a general matter, refinance  
22 transactions with cash out, which is what  
23 these debt consolidation subprime loans  
24 really are, tend to be thought of as riskier  
25 in terms of the value. So I think that that



1 M. HAGGERTY

2 was the business reasoning at that time for  
3 doing extra work on subprime.

4 Q. And that business reasoning was a  
5 business reasoning within the industry; is  
6 that correct?

7 A. Yes.

8 Q. And Bear Stearns followed that  
9 industry reasoning?

10 A. Correct.

11 Q. Did Chris Scott communicate  
12 directly to you his decision to reduce the  
13 amount of required due diligence with the  
14 larger subprime sellers at this time?

15 A. First of all, you see here it  
16 says it will be done on a trade-by-trade  
17 basis. So again, we don't know from reading  
18 this whether or not we ever did any trades  
19 like that.

20 I can only infer from what's  
21 written here that Chris informed me of --  
22 Mongelluzzo is saying I informed him what  
23 Chris said. That's the best I can do.

24 Q. But you don't -- and what I am  
25 trying to get at is your recollection.

1 M. HAGGERTY

2 A. I don't know --

3 Q. And my recollection is -- or my  
4 recollection, I don't have a recollection of  
5 this E-mail, by the way.

6 My question, what I am trying to  
7 find is, are you interpreting the E-mail as  
8 you read it today or do you have a  
9 recollection of the conversation with  
10 Mr. Scott wherein he told you of this  
11 decision?

12 A. I am interpreting the E-mail. I  
13 do not have a recollection of the  
14 conversation with Chris Scott.

15 Q. Was Chris Scott in New York?

16 A. Yes.

17 Q. Was he on the same floor as you?

18 A. No. Chris Scott was on the  
19 trading floor, on the seventh floor. And I  
20 was either on the 11th floor or the 28th  
21 floor at different times.

22 Q. Did you have any conversations  
23 with Mr. Scott regarding the need to be more  
24 competitive in the market?

25 A. No.

1 M. HAGGERTY

2 Q. But Mr. Scott would be the person  
3 who would know that since he was the one  
4 responsible for bidding on the bulk  
5 purchases, correct?

6 A. Yes.

7 Q. Was your competition in the  
8 market performing less due diligence than  
9 Bear Stearns at this time?

10 A. I am not sure one way or the  
11 other. I have a general recollection that  
12 some of the others, in particular, Morgan  
13 Stanley, did less than 100% due diligence on  
14 New Century. But away from that -- and it is  
15 a vague recollection. I don't have any other  
16 direct recollection, and that's a personal  
17 recollection. That's nothing that would be  
18 in the corporate record.

19 Q. Miss Haggerty, I am handing you a  
20 document that I have marked as 151.

21 (Whereupon, a document, DEX  
22 DEP00022296-'2300, was marked as  
23 Plaintiff's Exhibit 151 for  
24 identification as of this date by the  
25 Reporter.)

1 M. HAGGERTY

2 Q. And Exhibit 151 is a multi-page  
3 document bearing Bates Number DEX DEP00022296  
4 through '2300. I will also note,  
5 Miss Haggerty, that this appears to have been  
6 marked as an exhibit in one of your prior  
7 depositions. You may see the sticker in the  
8 bottom right-hand corner.

9 A. I have taken a quick look at it.

10 Q. Do you recognize this document?

11 A. I don't recognize this document.

12 Q. You see on the front page, you  
13 are cc'd on an E-mail from Jo-Karen Whitlock  
14 to Mr. Verschleiser on October 17, 2005?

15 A. I see that.

16 Q. And the subject line is "Forward  
17 Tiered Sellers." Do you see that?

18 A. I do.

19 Q. Do you have any reason to doubt  
20 that you did not receive this E-mail from  
21 Miss Whitlock in October of 2005?

22 A. I don't have any reason to doubt  
23 that I received this E-mail.

24 Q. Did EMC have a list of tiers for  
25 its sellers?

1 M. HAGGERTY

2 A. When I look at the schedule, and  
3 I see the names and "streamline" and "post"  
4 and "yes" and "no," it is bringing to mind  
5 that with respect to the flow business, I  
6 think I testified to this earlier, is that  
7 over time, we made some changes to the due  
8 diligence review in the flow conduit for  
9 certain flow sellers. And if you recall, I  
10 gave Pulte Mortgage as an example, and we see  
11 Pulte here as the second item under  
12 "Currently streamline, post, reduced review,  
13 forward comm, no."

14 So this brings to mind that  
15 discussion.

16 Q. And does it refresh your  
17 recollection that there was a list of tiers  
18 for the sellers at EMC?

19 A. It does.

20 Q. And was there a reduced diligence  
21 based on the tier of the seller?

22 A. It refreshes my recollection that  
23 there were different due diligence  
24 methodologies. When we say reduced, I think  
25 that I would characterize it as sample versus

1 M. HAGGERTY

2 100% rather than reduced.

3 Q. This may answer my question. I  
4 was going to have you turn to the page ending  
5 in Bates number '299. You were just  
6 referring to where it had "post" and "reduced  
7 review"?

8 A. Yes.

9 Q. And my question was, what does  
10 "reduced review" mean?

11 A. I don't know as I sit here today  
12 looking at this document. My sense is that  
13 it referred to a sample methodology, which  
14 would make sense to me based on what I know  
15 of the business we were doing.

16 SunTrust, for example, my  
17 recollection is they sold us a lot of second  
18 liens through the flow conduit, and if  
19 SunTrust had shown us a bulk package of  
20 second liens, we most surely would have done  
21 a sampling. So it makes sense to me those  
22 sellers listed there would have gone to a  
23 sample review.

24 Q. And would that be for all the  
25 sellers with a one under "Reduced Review"?

1 M. HAGGERTY

2 A. I am not entirely sure. It's  
3 possible, but I don't want to say. I don't  
4 know for sure.

5 Q. And what does "post" mean under  
6 the "Currently Streamline" heading?

7 A. I don't know for sure. But based  
8 on my knowledge of what the business was at  
9 the time, that, to me, would mean that we did  
10 the sample due diligence or certainly a  
11 portion of the sample due diligence after we  
12 settled the purchase of the loan.

13 I think in preparation for some  
14 of my other depositions, I have seen better  
15 documentation on what the different due  
16 diligence protocols were in EMC flow, and I  
17 think that looking at that would be helpful  
18 in explaining it.

19 Q. Did you look at any of that  
20 documentation to prepare for your testimony  
21 today as the corporate designee of Bear  
22 Stearns?

23 A. I looked very briefly yesterday  
24 at a description of, I think it was "slim  
25 pack" and some other terminology like that,

1 M. HAGGERTY

2 and sitting here at this moment, I don't  
3 recall the distinctions.

4 Q. Internally at EMC there was a  
5 distinction between the due diligence  
6 performed based on the tiering of the  
7 sellers, correct?

8 A. I think over time it got there,  
9 and just by way of background, I think I said  
10 this earlier, the flow conduit started in  
11 2002, and I don't recall exactly when we  
12 started buying loans from Pulte or SunTrust.  
13 But, you know, over time, my recollection is  
14 that the diligence results were quite good  
15 for Pulte, for example, and they did a large  
16 volume, and again, they had the financial  
17 wherewithal to buy any loans back that had  
18 any problems. They were a highly regarded  
19 seller and a Fannie Mae approved seller.

20 So I believe the thought process  
21 was, if they were aggregating and selling us  
22 bulk Alt-A, which is what they sold us, we  
23 would do a sample. So we translated that  
24 thought process and methodology to the flow  
25 channel, which really originally had not been



1 M. HAGGERTY  
2 set up to do samples. It had been set up to  
3 review every single loan. Because the notion  
4 was that the flow channel was going to be  
5 used by smaller sellers that didn't really  
6 have the ability to hedge their position.

7 Q. Was that process of sampling  
8 within the flow channel documented anywhere?

9 A. As I sit here today, I can't tell  
10 you with certainty, although I believe I have  
11 seen descriptions of the -- of that in  
12 documents that I have reviewed for prior  
13 depositions.

14 Q. And that sampling would be done  
15 in-house, correct?

16 A. Yes.

17 Q. As opposed to sent -- being sent  
18 out to a third-party due diligence firm?

19 A. Oh, as I sit here today, I don't  
20 know the answer to that.

21 Q. I am going to hand you what I  
22 have marked as Exhibit 152. Exhibit 152 is a  
23 two-page document with Bates Number  
24 DEX DEP00022301 through '302.

25 (Whereupon, a document,

1 M. HAGGERTY

2 to Clayton during that quarter for review?

3 A. I don't have a specific viewpoint  
4 on that. Off the top of my head, that looks  
5 right. But, again, I don't know. I really  
6 would need to --

7 Q. So for the first quarter -- for  
8 the first quarter of 2006, 1555 plus 10,573  
9 is roughly 12,000 loans, correct?

10 A. Right.

11 Q. Does that seem right? I am just  
12 asking your recollection. And does that seem  
13 like --

14 A. Yeah, I don't have a --

15 Q. -- you sent more than that to  
16 Clayton during that time period?

17 A. Sorry. I don't have a good  
18 recollection. It would be very useful to  
19 marry these up with the purchases in the bulk  
20 channel during that same period, and then it  
21 would be easier to understand if that seemed  
22 right or not.

23 I do recollect that the practice  
24 was to send Clayton the subprime loans, and  
25 the practice was to send Watterson Prime

1 M. HAGGERTY

2 Alt-A loans and not subprime. And I believe

3 Clayton also got Alt-A.

4 Q. Do you see column E, on the  
5 second page it says "EV3"?

6 A. Yes.

7 Q. Do you have an understanding of  
8 what that means?

9 A. I believe that stands for event  
10 level three.

11 Q. What does that mean?

12 A. Event level three was a  
13 terminology used in connection with each of  
14 the compliance reviews that Clayton typically  
15 performed and the -- it was called the credit  
16 review, but what it really meant was a review  
17 of the documents in the loan file on their  
18 face to see if they conformed with the  
19 agreed-upon underwriting guidelines.

20 So event level three meant that  
21 the guidelines were out of compliance or  
22 there was a compliance issue subject -- such  
23 that the loan did not meet either the  
24 underwriting guidelines as stated or the  
25 compliance requirements as stated.

1 M. HAGGERTY

2 preparation for your deposition today?

3 A. No.

4 Q. Did you have any communications  
5 with anyone other than counsel regarding  
6 EMC's settlement policies with respect to  
7 early payment default claims with sellers in  
8 preparation for your deposition today?

9 A. No.

10 Q. Are you aware of EMC's practice  
11 to negotiate down bids rather than demand  
12 repurchase on loans that had suffered from  
13 early payment default?

14 A. As a general matter, yes.

15 Q. What's your familiarity with  
16 that?

17 A. My familiarity with what a down  
18 bid was, was that, as I have testified  
19 earlier, EMC had a separate line of business  
20 called the scratch-and-dent business. That  
21 business was in the business of buying  
22 defective mortgage loans, whether they are  
23 nonperforming or have some other sort of  
24 defect.

25 So my understanding of what a

1 M. HAGGERTY

2 down bid is, is that rather than have the  
3 seller have to repurchase a delinquent or  
4 defective mortgage loan and put it back on  
5 his warehouse line, where he may or may not  
6 have the opportunity to do that, he may or  
7 may not have room on his warehouse line, or  
8 sometimes the warehouse liner does not permit  
9 defective loans to be put on a warehouse  
10 line, instead, the EMC scratch-and-dent line  
11 of business offered to buy that loan from the  
12 seller at a reduced price.

13 So the EMC -- to give an example,  
14 let's say the purchase request was for 103%  
15 of the unpaid principal balance, which was  
16 the purchase price that EMC paid. Then the  
17 scratch-and-dent bid was 80. The  
18 scratch-and-dent desk pays 80, and the seller  
19 pays 23 points.

20 Q. And that 23 points goes to EMC,  
21 correct?

22 A. Yes. In that instance, EMC has  
23 the collateral to deliver to the scratch-and  
24 dent desk. That's right.

25 Q. I will hand you a document that I

1 M. HAGGERTY

2 A. In a general manner, yes.

3 Q. What does that mean?

4 A. My recollection is that means if  
5 you took a number of claims, whether they are  
6 for monetary or QC -- no, monetary or -- I  
7 guess it means that if you took a number of  
8 claims and put them together and settled for  
9 a percentage of the total claim amount.

10 Q. Did EMC negotiate bulk  
11 settlements with sellers in lieu of  
12 repurchase claims?

13 A. My understanding is that yes, EMC  
14 did that from time to time.

15 Q. And in the course of negotiating  
16 those bulk settlements, did EMC contribute  
17 the money to the trust?

18 A. My understanding is that there  
19 was -- when you securitize a loan, there are  
20 only certain ways that you can get the loan  
21 out of the trust to redeliver. So to the  
22 extent that a loan can be repurchased out of  
23 a trust, if there was a breach of the  
24 securitization representation and warranty  
25 that occurred, that was found.

1 M. HAGGERTY

2 holding Matt to a performance metric to get  
3 that accomplished.

4 Q. But if you look at the bottom  
5 E-mail, Matt is putting together the P&L  
6 summary for the group, correct?

7 A. Let's read the whole thing. The  
8 way that I interpret this -- and if you look  
9 at the date, it is in November of the year,  
10 which is getting close to year end, which it  
11 would be typical for people like Matt Perkins  
12 to start to put together their justification  
13 for discretionary bonus, maybe.

14 So as I interpret this, he is  
15 putting together a P&L summary for our group.  
16 P&L summary for him in this context means the  
17 underwriting fees the firm earned off the  
18 clients that he brought in structured deals  
19 for.

20 So then he goes on to say, "Just  
21 wondering, does the ARM desk show any P&L on  
22 this transaction?" It looks to me like he  
23 wants to get credit in his discretionary  
24 bonus for any P&L that his transactions  
25 brought, because he is saying it was done

1 M. HAGGERTY

2 with Impact whole loans we bought, which he  
3 is saying he structured and negotiated the  
4 purchase of.

5 So if we bought whole loans, that  
6 would have fallen into the proprietary book  
7 as opposed to the underwritten book. And  
8 since Matt had the relationship with Impact,  
9 he is making a plea here to get compensation  
10 for the revenue from that.

11 And then I interpret the rest of  
12 this as like, and I am also being a good guy  
13 to help out the firm with Bill Ashmore  
14 because of my relationship to get the EPD  
15 claims done.

16 So I view his E-mail to Tom is  
17 setting forth his justification for a  
18 discretionary bonus maybe.

19 Q. And part of his justification for  
20 a discretionary bonus payment is his  
21 involvement in putting the deal to market,  
22 correct?

23 A. With respect to the Impact whole  
24 loans, I think it is his acquisition of it.  
25 He says he has structured and negotiated the



1 M. HAGGERTY

2 purchase. When he says "structured,"  
3 sometimes that could mean he structured the  
4 security. But in this context it looks like  
5 he structured and negotiated the purchase of  
6 the whole loans. So it is not clear.

7 Q. The discretionary bonus was tied  
8 in part to the P&L, correct?

9 A. On that particular transaction,  
10 he is asking for that. And typically, in his  
11 line of business, his P&L would just be  
12 underwriting fees.

13 Q. But that P&L, at least for him,  
14 was one factor in his discretionary bonus?

15 A. Yes.

16 Q. If you look at the top E-mail,  
17 from Mr. Marano, it says, "I want the Impact  
18 EPD cleaned up Thanksgiving. He knows that."  
19 What do you interpret "he knows that," the  
20 "he" to be referring to?

21 A. I certainly don't know with any  
22 level of certainty. I would interpret that  
23 to mean Bill Ashmore. And I believe that  
24 because I know Tom Marano had a good  
25 relationship with Bill Ashmore and spoke to

1 M. HAGGERTY

2 him from time to time.

3 Q. And Bill Ashmore was at Impact?

4 A. Correct.

5 Q. Did you have a relationship with  
6 Mr. Ashmore?

7 A. I had met him a couple of times.  
8 I did not know him well.

9 MR. SLIFKIN: Is this a good  
10 time for a break?

11 MR. DeLANGE: Go off the record.

12 THE VIDEOGRAPHER: The time is  
13 4:03 p.m., and this concludes tape  
14 number four in the videotaped  
15 deposition of Miss Mary Haggerty.

16 (Whereupon, a recess was held.)

17 THE VIDEOGRAPHER: The time is  
18 4:15 p.m., and this begins tape number  
19 five of the videotaped deposition of  
20 Miss Mary Haggerty.

21 BY MR. DeLANGE:

22 Q. Miss Haggerty, earlier you  
23 testified that you were interviewed by the  
24 SEC in approximately December of 2011?

25 A. Yes.

1 M. HAGGERTY

2 4:34 p.m., and we are off the record.

3 (Whereupon, an off-the-record  
4 discussion was held.)

5 THE VIDEOGRAPHER: The time is  
6 4:35 p.m., and we are back on the  
7 record.

8 BY MR. DeLANGE:

9 Q. Miss Haggerty, if you can turn to  
10 the page ending in Bates number '909. It is  
11 entitled "Sold Residual Exposure."

12 Do you see that?

13 A. I do.

14 Q. What does "sold residual  
15 exposure" mean?

16 A. Give me a minute to take a look  
17 at this.

18 I am not familiar with this  
19 slide, so I can't tell you for sure what it  
20 means. But if you look at the table, it is a  
21 list of security names. I recognize those as  
22 deals issued by the Bear Stearns entity or  
23 Bear Stearns shelf.

24 And then there is a column that  
25 says "Percent Residual Owned." Looks like

1 M. HAGGERTY

2 they are all 100 except for the First Balta

3 2005-9, which is 67.

4 And then there is a claim

5 exposure number, and I do not know what that

6 refers to.

7 Q. If you turn to the document

8 ending in Bates Number '912.

9 A. Yes.

10 Q. And this is resolved claims

11 settlements. Do you see that?

12 A. I'm sorry, '912? I was on '910.

13 '912, resolved claims

14 settlements. Yes, I see that.

15 Q. And you see the line second from

16 the bottom, "cash to income"? Do you see

17 that?

18 A. I do.

19 Q. Is that the cash that EMC

20 received from settlements that went into its

21 income?

22 A. Give me a minute to look at the

23 sheet, and then I will answer your question.

24 I see the numbers, this

25 45 million, and I see inventory exposure, PSA

1 M. HAGGERTY

2 breach exposure, future claims and

3 uncollected cash, and then I see cash to

4 income of 14 million.

5 And as I sit here today, I don't

6 know what that refers to.

7 Q. Earlier, we had looked at an

8 earlier slide that ends in '903.

9 A. Yes.

10 Q. And it had an asterisk at the  
11 bottom that said, "Not all resolution options  
12 result in cash to firm. For cash received  
13 amount, see page 12."

14 A. Yes.

15 Q. Do you have any idea if this cash  
16 to income here is what that note is referring  
17 to?

18 A. I don't know. I don't know one  
19 way or the other.

20 Q. I am going to mark three internal  
21 audit reports and hand them to you at the  
22 same time and ask you to review them and if  
23 you recognize them and what they are.

24 A. Okay.

25 Q. Miss Haggerty, I am handing you